

26-27 Cert. Real Estate (RE3)



ABOUT THIS MAJOR

This program provides the basic skills necessary to enter the real estate field as a salesperson. For more information, visit the [Social and Behavioral Sciences](#) division.

TO EARN A DEGREE A STUDENT MUST COMPLETE THE FOLLOWING:

- [1] Completion of Major & Program Electives Courses
- [2] Minimum grade point average of 2.0
- [3] A C or better in all courses required for the major

Cert. - Real Estate Salesperson (RE3)

[Total Units Required in the major 19-20]

Required Courses (22 units)	
MKTG130 - Digital Marketing	3
RE101 - Real Estate Principles	3
RE105 - Real Estate Practices	3
RE180 - Real Estate Capstone	1
Prerequisite: Completion of RE 101 and RE 105	

Program Bus Math Electives, choose one (total 3 units)	
BIP115 - Practical Math for Business and Consumers	3
OR	
BUS105 - Business Mathematics	3

Program CA Electives, choose one (total 3-4 units)	
CA103 - Introduction to Computer and Digital Technology	3
OR	
CA221 - Computer Concepts & Applications in Business	4

Program Electives- Complete (6 units) from the following:	
RE111 - Real Estate Finance	3
RE121 - Legal Aspects of Real Estate	3
RE131 - Real Estate Appraisal	3
RE141 - Escrow Principles	3
RE161 - Property Management	3

RECOMMENDED PATHWAY

Cert. Real Estate Salesperson

The Recommended Plan of Study is determined by the discipline faculty. Take classes in **Summer** or **Interession** if needed to complete your degree in a timely manner!

Fall/Spring: Max 19 units | Summer: Max 9 units | Interession: Max 6 units

SEMESTER 1	
Course	Units
BUS 105 OR BIP 115	3-4
CA 103	3
RE 105	3
RE 101	3
Total Units	12

SEMESTER 2	
Course	Units
MKTH 130	3
RE 121	3
RE 180	1
Total Units	7
TOTAL DEGREE UNITS 19-20	

COUNSELING NOTE SECTION

Prerequisite: If a course is listed as a prerequisite for another course, that prerequisite course must be completed with a satisfactory grade to enroll in the next course. A satisfactory grade is a grade of "A," "B," "C" or "P". Students who enroll in classes for which they do not meet the prerequisites will be involuntarily dropped. Students will be notified of this involuntary drop. Title 5, Section 55200(d)

Application for Graduation:

Antelope Valley College awards degrees three times annually following the Fall, Spring, and summer semesters. Students must apply for graduation to earn their degree or certificate. Applications are due by September 6 for spring/summer graduates and by February 14 for fall graduates.

AVC 26-27 CATALOG: [ACADEMIC POLICIES](#)

INFORMATION and RESOURCES

Tutoring Assistance	Career Center	AVC Student Health Services
Transfer Center	Office of Students with Disabilities	Palmdale Center
Basic Needs	Financial Aid	Counseling Division