

# 26-27 Cert. Real Estate Salesperson (RE4) (Noncredit)



## ABOUT THIS MAJOR

This program provides the basic skills necessary to enter the real estate field as a salesperson. This program meets the educational requirements for a California Real Estate Salesperson's license. For more information visit the [Social and Behavioral Sciences](#) division.

### TO EARN A DEGREE A STUDENT MUST COMPLETE THE FOLLOWING:

[1] Complete all required courses with a minimum grade of "P"/"SP"

(NONCREDIT) Cert. Real Estate Salesperson (RE4)

[Total Hours Required for the Major 162]

| Required courses: complete all the following ( total 108) |    |
|-----------------------------------------------------------|----|
| RE901 - Real Estate Principles                            | 54 |
| RE902 - Real Estate Practices                             | 54 |

| Program Elective - Choose one (Total 54) |    |
|------------------------------------------|----|
| RE903 - Real Estate Finance              | 54 |
| RE904 - Legal Aspects of Real Estate     | 54 |

## RECOMMENDED PATHWAY

### Real Estate Salesperson Cert (Noncredit)

The Recommended Plan of Study is determined by the discipline faculty. Take classes in **Summer** or **Interession** if needed to complete your degree in a timely manner!

Fall/Spring: Max 19 units | Summer: Max 9 units | Interession: Max 6 units

| SEMESTER 1                              |            |
|-----------------------------------------|------------|
| Course                                  | Units      |
| RE901                                   | 36         |
| RE902                                   | 36         |
| Program Elective - Choose one from list | 54         |
| Total Hours                             | 162        |
| <b>TOTAL HOURS</b>                      | <b>162</b> |

## COUNSELING NOTE SECTION

**Prerequisite:** If a course is listed as a prerequisite for another course, that prerequisite course must be completed with a satisfactory grade to enroll in the next course. A satisfactory grade is a grade of "A," "B," "C" or "P". Students who enroll in classes for which they do not meet the prerequisites will be involuntarily dropped. Students will be notified of this involuntary drop. Title 5, Section 55200(d)

### Application for Graduation:

Antelope Valley College awards degrees three times annually following the Fall, Spring, and summer semesters. Students must apply for graduation to earn their degree or certificate. Applications are due by September 6 for spring/summer graduates and by February 14 for fall graduates.

AVC 26-27 CATALOG: [ACADEMIC POLICIES](#)

### INFORMATION and RESOURCES

|                                        |                                                       |                                                |
|----------------------------------------|-------------------------------------------------------|------------------------------------------------|
| Tutoring Assistance<br>Transfer Center | Career Center<br>Office of Students with Disabilities | AVC Student Health Services<br>Palmdale Center |
| Basic Needs                            | Financial Aid                                         | Counseling Division                            |