

# Real Estate Broker's Certificate 25-26



## ABOUT THIS MAJOR

Real estate brokers and sales agents help clients buy, sell, and rent properties. Although brokers and agents do similar work, brokers are licensed to manage their own real estate businesses. Sales agents must work with a real estate broker. An individual can meet all of the educational

requirements of the Bureau of Real Estate for obtaining a real estate salesperson or real estate broker license by taking courses at Antelope Valley College. For more information, visit the [Social and Behavioral Sciences](#) division.

### TO EARN A Certificate A STUDENT MUST COMPLETE THE FOLLOWING:

- [1] Completion of Major & Program Electives Courses
- [2] Minimum grade point average of 2.0
- [3] A C or better in all courses required for the major

### Cert - Real Estate Brokers'

[Total Units Required in the major 37-40]

Required Courses, complete ALL courses (22 units)	
RE101 - Real Estate Principles	3
RE105 - Real Estate Practices	3
RE111 - Real Estate Finance	3
RE121 - Legal Aspects of Real Estate	3
RE131 - Real Estate Appraisal	3
BUS201 - Business Law	3
MKTG130 - Digital Marketing	3
RE180 - Real Estate Capstone	1

Program CA Electives, choose one (total 3-4 units)	
CA103 - Introduction to Computer and Digital Technology	3
CA221 - Computer Concepts & Applications in Business	4

Program ACCT Electives, choose one (total 3-4 units)	
ACCT111 - Bookkeeping	3
ACCT201 - Financial Accounting	4

Program Bus Math Electives, choose one (total 3 units)	
BUS105 - Business Mathematics	3
MATH140 - Precalculus	3

Program Electives- Complete (6 units) from the following:	
RE141 - Escrow Principles	3
RE161 - Property Management	3
RE199 - Work Experience Education	3

## RECOMMENDED PATHWAY

### Real Estate Broker's Certificate





The Recommended Plan of Study is determined by the discipline faculty. Take classes in **Summer** or **Intersession** if needed to complete your degree in a timely manner!

Fall/Spring: Max 19 units | Summer: Max 9 units | Intersession: Max 6 units





 Major

 Program Elective






### SEMESTER 1

Course	Units
 RE 101	3
 BUS 105	3
 CA 103	3
 MKTG 130	3
Total Units	12

### SEMESTER 2

Course	Units
 RE 105	3
 ACCT 111	3
 RE 121	3
 Program Elective: RE 141 or RE 161 or RE 199	3
Total Units	12

### SEMESTER 3

Course	Units
 RE 111	3
 RE 131	3
 BUS 201	3
 RE 180	1
 Program Elective: RE 141 or RE 161 or RE 199	3
Total Units	15

**Total Certificate Units 37-40**

### COUNSELING NOTE SECTION

**Prerequisite:** If a course is listed as a prerequisite for another course, that prerequisite course must be completed with a satisfactory grade to enroll in the next course. A satisfactory grade is a grade of "A," "B," "C" or "P". Students who enroll in classes for which they do not meet the prerequisites will be involuntarily dropped. Students will be notified of this involuntary drop. Title 5, Section 55200(d)

#### Application for Graduation:

Antelope Valley College awards degrees three times annually following the Fall, Spring, and summer semesters. Students must apply for graduation to earn their degree or certificate. Applications are due by September 6 for spring/summer graduates and by February 14 for fall graduates.

AVC 25-26 CATALOG: [ACADEMIC POLICIES](#)

#### INFORMATION and RESOURCES

Tutoring Assistance	Career Center	AVC Student Health Services
Transfer Center	Office of Students with Disabilities	Palmdale Center
Basic Needs	Financial Aid	Counseling Division