

What Can I Do with This Major?

Real Estate

Real estate brokers and sales agents help clients buy, sell, and rent properties. Although brokers and agents do similar work, brokers are licensed to manage their own real estate businesses. Sales agents must work with a real estate broker. An individual can meet all of the educational requirements of the Bureau of Real Estate for obtaining a real estate salesperson or real estate broker license by taking courses at Antelope Valley College. For current licensing requirements, go to the <u>California Bureau of Real Estate website</u>.

AVC Certificates & Degrees

- Real Estate Salesperson certificate
- Real Estate Broker's certificate
- Real Estate associate degree

Examples of Work Industries & Employers

Property Management firms

Banks

Title insurance companies

Real Estate firms

Savings and loans offices

Property Developers

Self-Employment

Possible Job Titles may require a bachelor's degree or higher

Appraiser Mortgage Banker Lending Officer

Developer Real Estate Broker Real Estate Salesperson

Escrow Officer